

ROSS DUNCAN, CSSC



Ross Duncan has been with Ringler since 1984, during which time his office has participated in almost 5,000 settlements utilizing structures. Prior to joining Ringler, Ross had a long and successful career in Claims with the Insurance Company of North America/CIGNA from 1972 to 1984. Through a steady and successful tenure at Ringler, Ross became a Senior Associate in 1992, earned his CSSC designation in 1995 and was elected to the Board of Directors in 2003. In 2012, Ross was elected Chairman of the Board and served that role through 2016. Ross has been a key speaker at several Bar Association events throughout Pennsylvania and has been honored with multiple awards for structured settlement services throughout the years. Most recently, his office was awarded the 2010 Gold Medal for Structured Settlement services to the legal community by the Legal Intelligencer, the oldest law journal in the United States.

My passion for our profession is what drives me every day to help injured parties, their families and those who need financial stability after an unforeseen tragedy in their lives. I believe all of us need to support NSSTA's positive work for the industry as a whole. As such, I have made the personal and professional decision to run for the NSSTA Board of Directors in hopes that I can be part of the very thing that keeps our industry at the forefront of our Legislators minds and helps to foster our industry's vitality.

My career in Structured Settlements has spanned 33 years – all with Ringler. Even today, I often recall Dave Ringler's address speaking about the crucial role of NSSTA. Though relatively new at the time, NSSTA promised to ensure both the growth of our product and the survival of our industry, both of which captured Dave's attention then and still resonates now. Our political climate is full of uncertainty, but impending tax reform is something we all foresee. To that end, I assert that NSSTA's primary goal should be to protect sections 104 and 130 of the tax code by continuing to be strong voices in support of our industry in Washington. For that, I am a voice that can help.

My background as a structured settlement consultant informs my knowledge of the industry as a whole, but in addition to that, my time served on the Ringler Board of Directors gives me insight into so much more. As a member of the Board of Directors since 2003 and as the Chairman of the Board for the last five years, I have learned the inner workings of how a company is run and I have seen first-hand the tremendous amount of consideration and effort that is needed to put plans into action. I also learned that it is imperative to closely examine and solicit discussion from varying vantage-points and then act effectively to enact the steps to accomplish the vetted goals. It is that very experience gained from being both a consultant in

the field as well as a leader for the company that has trained me to navigate with an open mind, and I believe that an open mind is invaluable in positions of leadership.

In 2016, I relinquished my position as Chairman of the Board of Directors at Ringler and no longer sit on the Board. While my dual role at Ringler prevented me from being actively involved with NSSTA committees and the Board, I have supported NSSTA with both my dollars and my voice. As Chairman, I encouraged my Ringler colleagues to serve NSSTA on the Board, on committees and via their contributions to the PAC. As I transition away from Ringler leadership, I now find that I have both the time and the energy to dedicate to NSSTA without distraction. I would like to draw upon my experiences for the betterment of ALL with a new voice, new inspiration and an open mind to attack challenges that face all of us.

While I recognize that the name “Ringler” in the industry means many things to many different people within our business, I pledge that, if elected to the NSSTA Board, I will dedicate myself to the betterment of the industry for all of us collectively. It is through working in this manner – for the industry as a whole – that we will all find success!

Please consider supporting me with your vote at the NSSTA Annual Meeting in April.