

NAIC Suitability By State

State of Business	Effective Date	Product Specific Training Required By	One-Time 4-hr Annuity Course Completion Date	Suitability Form 15510
Alabama	1/1/17	1/1/17	7/1/17*	1/1/17
Alaska	1/1/12	1/1/12	4/16/12	1/1/12
Arizona	12/31/17	12/31/17	12/31/17	12/31/17
California	1/1/12	1/1/12	1/1/12**	1/1/12
Colorado	4/1/11	4/1/11	10/1/11	4/1/11
Connecticut	2/18/12	2/18/12	8/18/12	2/18/12
Delaware	6/1/17	6/1/17	12/1/17	6/1/17
District of Columbia	6/24/11	6/24/11	12/24/11	6/24/11
Florida	10/1/13	10/1/13	Not Required	Not Required
Georgia	3/1/16	3/1/16	9/1/16	3/1/16
Hawaii	1/1/12	1/1/12	1/31/12	1/1/12
Idaho	4/4/13	4/4/13	4/4/13	6/15/13
Illinois	7/1/12	7/1/12	7/1/12	7/1/12
Indiana	1/1/12	1/1/12	7/1/12	Not Required
Iowa	1/1/11	1/1/11	1/1/11	1/1/11
Kansas	6/1/13	6/1/13	12/1/13	6/1/13
Kentucky	1/1/12	1/1/12	7/1/12	1/1/12

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Louisiana	1/1/13	1/1/13	1/1/13	Not Required
Maine	11/1/15	11/1/15	5/1/16	11/1/15
Maryland	11/1/11	11/1/11	5/1/12	11/1/11
Massachusetts	7/1/16	10/1/16	12/1/16	10/1/16
Michigan	6/1/13	6/1/13	12/1/13	6/1/13
Minnesota	6/1/13	8/15/13	7/1/14	8/15/13
Mississippi	9/1/13	9/1/13	9/1/14	9/1/13
Missouri	3/30/17	3/30/17	9/30/17	3/30/17
Montana	1/1/18	1/1/18	1/1/18	1/1/18
Nebraska	1/1/13	1/1/13	1/1/13	1/1/13
New Hampshire	1/1/15	1/1/15	7/1/15	1/1/15
New Jersey	6/6/11	8/4/13	8/4/13	7/1/11
North Dakota	8/1/11	8/1/11	8/1/12	8/1/11
Ohio	7/1/11	7/1/11	1/1/12	7/1/11
Oklahoma	7/14/11	Not Required	7/14/11	Not Required
Oregon	7/1/11	7/1/11	1/1/12	7/1/11
Rhode Island	6/1/11	6/1/11	12/1/11	6/1/11
South Carolina	9/25/11	9/25/11	3/25/12	9/25/11
South Dakota	7/1/12	7/1/12	12/1/12	7/1/12

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Tennessee	11/1/15	11/1/15	5/1/16	11/1/15
Texas	9/1/11	3/1/12	3/1/12	3/1/12
Utah	5/25/12	5/25/12	Not Required	5/25/12
Virginia	4/1/17	4/1/17	1/1/18	4/1/17
Washington	3/29/12	3/29/12	9/29/12	3/29/12
West Virginia	7/1/11	7/1/11	12/31/11	7/1/11
Wisconsin	5/1/11	5/1/11	11/1/11	5/1/11
Wyoming	9/26/14	3/26/15	3/26/15	9/26/14