



**Susan R. Clark, CSSC Statement**

Ever since I began my career in this industry eighteen years ago, I have been driven by the injured person, their family, their quest to seek justice and trying to help them plan for their lives post-injury. I think I am safe in saying that we all share this passion for helping the claimant and their family. We see ourselves in them—people involved in random accidents with life-altering consequences—and we work hard to help them with the tools we have.

Most of you know me, but for those of you who don't, I started my structured settlements career at CNA Life Insurance Company and when the office moved to Nashville, I opted to stay in Chicago and started working at Allstate's Structured Settlements sales department with John McCulloch as our fearless leader. From there I moved to EPS Settlement Group and worked as a case manager for several years and finally found my home at Millennium Settlements in 2010. In 2014, when Millennium opened a corporate office in Austin, my husband, son and I took the opportunity to move to warmer weather to the great state of Texas. I have experienced the structured settlement process from all aspects of our industry and fully appreciate the entire progression of a case and how our different roles are linked to help a case settle quickly and smoothly for all parties when we work together.

I have served on NSSTA's Marketing Committee since 2014, either as a member or as a co-chair, and helped organize the long re-design project of NSSTA's website. I continue to serve as a member of both the Marketing and Education Committees. I have also had the pleasure of Taking the Hill on few occasions, educating our elected officials about our industry, which is arguably one of the most important duties we can all do to help our industry move forward.

I want to serve you all as a NSSTA Board member. My goal is to help to grow and invigorate our industry through educational efforts and strategic partnerships. I believe that by fostering connections and seeking speaking opportunities with the AAJ and the state bar associations and claims associations, we can educate and convince attorneys and adjusters about the benefits of our settlement solutions both to them and their clients. I am a firm believer in trying to find innovative solutions if we are not gaining traction with our existing strategies. So, as a Board Member, I will work hard to search for new opportunities and solutions to help grow our industry. I look forward to the opportunity to work with so many talented and passionate people within NSSTA and serve its members.