



NSSTA's Virtual Conference a Big Success!



From the virtual studio to your desktop, the NSSTA Virtual Conference last week was well attended by over 450 members joining on their computers, tablets and phones to watch three days chocked full of amazing sessions assembled by the Education Committee and presented 'live' by a wide range of NSSTA members. First-time online voting for new NSSTA Board Members as well as an amendment was flawless.

Forced into a 'virtual' meeting by the pandemic limits to in-person meetings and NSSTA's concern for your health and safety, we collaborated for months and now, we're glad to say, by all accounts, by it was engaging, informative, visually interesting, professional and actually 'fun' at times for all NSSTA members!

NSSTA President and Executive Director Reflections



"The challenges our industry has faced since last March seemed to be put aside briefly during our 2020 Virtual Meeting last week. It was, for me, reassuring to see and hear the resiliency of NSSTA and all of its members, not only attending an online conference in large numbers, but also seeing the content presented over the three days, which reaffirms our dedication to the mission of NSSTA - to protect injured people, educate the public about the benefits of structured settlements and provide the latest trends and industry information to our members. Personally, I really enjoyed seeing your faces and learning from our experts and panelists. While we couldn't meet in person, I think our first virtual NSSTA conference was great and we're grateful to you all for making it a success!" ~ Louis E. Masry, NSSTA President

"Standing on the virtual set of the NSSTA 2020 Fall Meeting last week, I was totally impressed with the

NSSTA members who participated in the presentations with questions and comments over the three-day conference. The tone and the quality of the meeting was set from the start, with video comments from 19 NSSTA members across the country: Carrie Barkett telling us about home schooling her three teenage daughters, Chris Chan telling us how the NSSTA meeting would be lit, sick and take us by storm, Ndeto Mwose reminding us of the Bloody Mary bar, Andy Prindable bragging about playing 100 rounds of golf during COVID, Colin Finn encouraging members to contribute to the PAC, Rosa Florentino declaring we are about to make history, and Kevin Silo, who reminded us all that we are different and unique—we help injured parties by designing settlement plans that deliver guaranteed income and peace of mind." ~ Eric Vaughn, Executive Director



Election Results - Four New BOD Members!



PETER EARLY
RINGLER



GREG MICOLETTI
AMERICAN GENERAL



HENRY STRONG
JMW SETTLEMENTS



RAVI VASWANI
PACIFIC LIFE

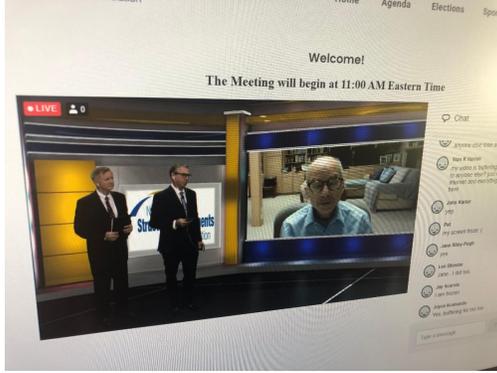
Congratulations to all four of NSSTA's New Board Members!

NSSTA By-Law Amendment #1 was approved establishing a new “Business Support Category” to the NSSTA membership designations.

This new “Business Support” membership category is intended to permit those who serve in a business support role for a Producer or a Producer Organization to be part of NSSTA and receive all NSSTA communications, be allowed to attend NSSTA meetings and conferences and be allowed to serve on NSSTA Committees. The annual dues level for a “Business Support” member would be set at \$300. The new “Business Support” members would not have voting privileges.

Some Conference Screen Shot Photos





A Sampling of Member Comments

When I first heard "visual meeting", I groaned. However, this meeting is a beautiful blend of innovation, coordination and genius. Thank you to all. ~ Kyle Hording

I attended all the sessions of the NSSTA annual meeting this year and just want to say what a great idea and fantastic job! The meeting was a huge success and so easy to follow and was very informative. Thank you for all of your work in putting it together. ~ Jim Rothwell

Spectacular production values! ~ Larry Cohen

I LOVED this conference. THANK YOU for working so hard to pull this off. Just hearing Eric's voice was like a bowl of chicken soup for my structured settlement soul. ~ Sam Senders

Phenomenal meeting. Thanks to everyone! ~ Stan Harlan

Congratulations on the best session I have ever attended at a NSSTA meeting (except perhaps John Lewis'). I thought it was wonderful. I can't tell you how much I learned. Bravo. ~ Len Blonder (Re: Dr. Gostin session)

This has been one of the best NSSTA meetings. I know virtual is tough and I do miss seeing everyone however this has allowed so many folks to participate that otherwise would not be able to. ~Bejan Shirvani

I wanted to send a note to thank you for making the fall NSSTA meeting such a great event! I know that a virtual meeting can be a daunting undertaking for many, many reasons and I want to thank you both for your work to present such a flawless, quality event! Extremely well done! ~ Melanie Patton

Very well done. Great speakers, professional format, engaging. Really great feedback from our team members along the same line. Everyone feels more engaged in the panels/speakers presenting. ~ Geoff Kissel

This meeting is blowing all expectations out of the water! ~ Jordan Bossler

Sincerely— great job to you all. This is one of the best meetings we've had. Thank you for all the work that went into this. ~ Ravi Vaswani

Over the last several months, I attended many virtual meetings, and I have to say, by far, this was the most well-run program with fantastic staging. Very impressive! ~ Kim Taylor

Thank you all for such an amazing Virtual Conference. So impressive, informative and well organized. May you all remain safe and healthy! ~ Rosa Florentino

Best virtual conference I've ever attended! ~ Cameron Lindahl

Definitely exceeded expectations. Outstanding job by all! ~ Greg Micoletti

When is the last time 335 NSSTA members were in the room on the third day of the NSSTA meeting? This is amazing! ~ Christine Logan

I just wanted to give you guys a quick pat on the back for an outstanding start to the conference. The production was outstanding and I thoroughly enjoyed the presentations. ~ Nolan Robinson

It was truly AMAZING! Not just good, or better, but the BEST I've ever seen! Not a pause, wrinkle, or anything.. purely AMAZING! ~ Toni Warbington

Other News & Updates



Update: Coronavirus Stimulus Bill Stalled

With less than a week to go before election day, Congress and the White House have suspended efforts to reach a new deal on a second round of economic stimulus payments related to COVID-19. With negotiations stalled, both Republicans and Democrats have pledged to work on a new economic stimulus bill after the election during a "lame-duck" Session of Congress. [Click here](#) to read the full article.

New NSSTA Podcast Episode

Listen to this SETTLE SMART podcast to learn how structured settlements for minors can be an extremely important way to protect settlement funds for underage claimants and how they are backed by the financial strength of life insurance companies highly rated by AM Best. Co-hosts Ryan Christen Oliphant from Ringler and Susan Bowersox from Sage Settlements talk with an expert in this field, Chris Chan, from Ringler in Los Angeles.

[Click here](#) to listen to the podcast. [Share it](#) from the NSSTA website. There are also two NSSTA brochures on these topics for NSSTA members, prepared by the Marketing Committee!

[Click here](#) to download the Structures for Minors brochure.

[Click here](#) to download the Security and Stability brochure.



AIG names new CEO & plans to spin off life and retirement unit

The AIG Board of Directors has approved a plan to separate the life and retirement businesses from the rest of the company. While those big changes at AIG may not happen for a couple years, President, Peter Zaffino will take over as the new AIG CEO next year. [Click here to read the full Reuter's article](#)



Jordan Bossler, Vice President at AIG, sent a notice out to all AIG structured settlement consultant partners with important

information. [Click here](#) to view the notice.

*Thank
You* 
DEBBIE SINK!

THE FINAL WORD: So many people said it at the end of the NSSTA Conference and we want to say it again! **THANK YOU DEBBIE SINK** for everything you did to make the 2020 Virtual NSSTA Conference such a success! If people only knew how tirelessly Debbie worked to make sure everyone had their LOGIN, to test the online voting system, to schedule dry-runs with presenters and to develop the online CE & CLE credit system for the NSSTA Conference - and that's just the tip of the iceberg. **We are all grateful!!**

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