

Dear NSSTA Members,

I am Peter Jachym, and I am most grateful for your consideration of my candidacy for the NSSTA Board of Directors.

I am Vice Chairman of Ringler Associates and have been a member of the Ringler Board of Directors for eight years. From June 2021 to October 2023, I served as President and Chief Executive Officer, shepherding the Ringler enterprise from the time of the Covid challenges to our current period of record production.

Last March, I had the honor of participating in NSSTA's "Two Days to Make a Difference" in Washington. Because of that experience, I gained a greater sense of the mission that we all share as partners in the structured settlements industry, our commitment to deliver financial security to our clients in their time of severe need and hardship, and our willingness to cooperate for the common good. At that time, I became more aware of the persistence and diligence required to maintain and to expand our industry's favored tax status and the expertise and tenacity that NSSTA has utilized to keep our cause "front of mind" with the most important legislators in Congress. This mission is critical for our business, and I would welcome the opportunity to participate in promoting this mission as a member of the NSSTA Board.

I have worked with insurance companies as an investment banker and a consultant for more than 40 years, and have experience in annuity product design and development, portfolio strategy and construction, capital raising for both mutual and stock companies, and mergers and acquisitions. Because of my breadth of experience, I believe that I can offer the NSSTA Board a deeply insightful and fresh perspective on such matters as corporate governance, product design and development, regulatory challenge, technological change, and the impact of macro-economic trends on our business.

During my career as an investment banker, I participated in hundreds of board meetings with a broad array of insurance companies. Because of these experiences, I believe that I have developed a good sense of best practices - what works well in a Board setting and what does not. In addition, I have served for more than fifteen years in leadership positions with not-for-profit arts organizations, and I have developed a keen awareness of the importance of diversity, equity, and inclusion (DEI) considerations in relation to boards of directors and corporate governance.

Although I have not had the direct experience of working as a structured settlement broker, I believe that through my association with Ringler, I have developed an acute sense of the many strategic issues and challenges that our industry faces, as well as the enormous potential growth for structured settlements in the American financial services landscape.

On a personal note, because of my transition at Ringler from President and CEO to Vice Chairman, I am in a strong position to devote the time and resources to contribute meaningfully to the NSSTA Board and to the future vitality of our industry.

I respectfully ask for your vote, and I hope to serve you as a member of the NSSTA Board.

Sincerely,  
Peter C. Jachym